

Elementis plc 2025 Interim Results and Strategy Update

31 July 2025



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Agenda

01

Introduction and highlights

Luc van Ravenstein

02

Group financials and segmental performance

Ralph Hewins

03

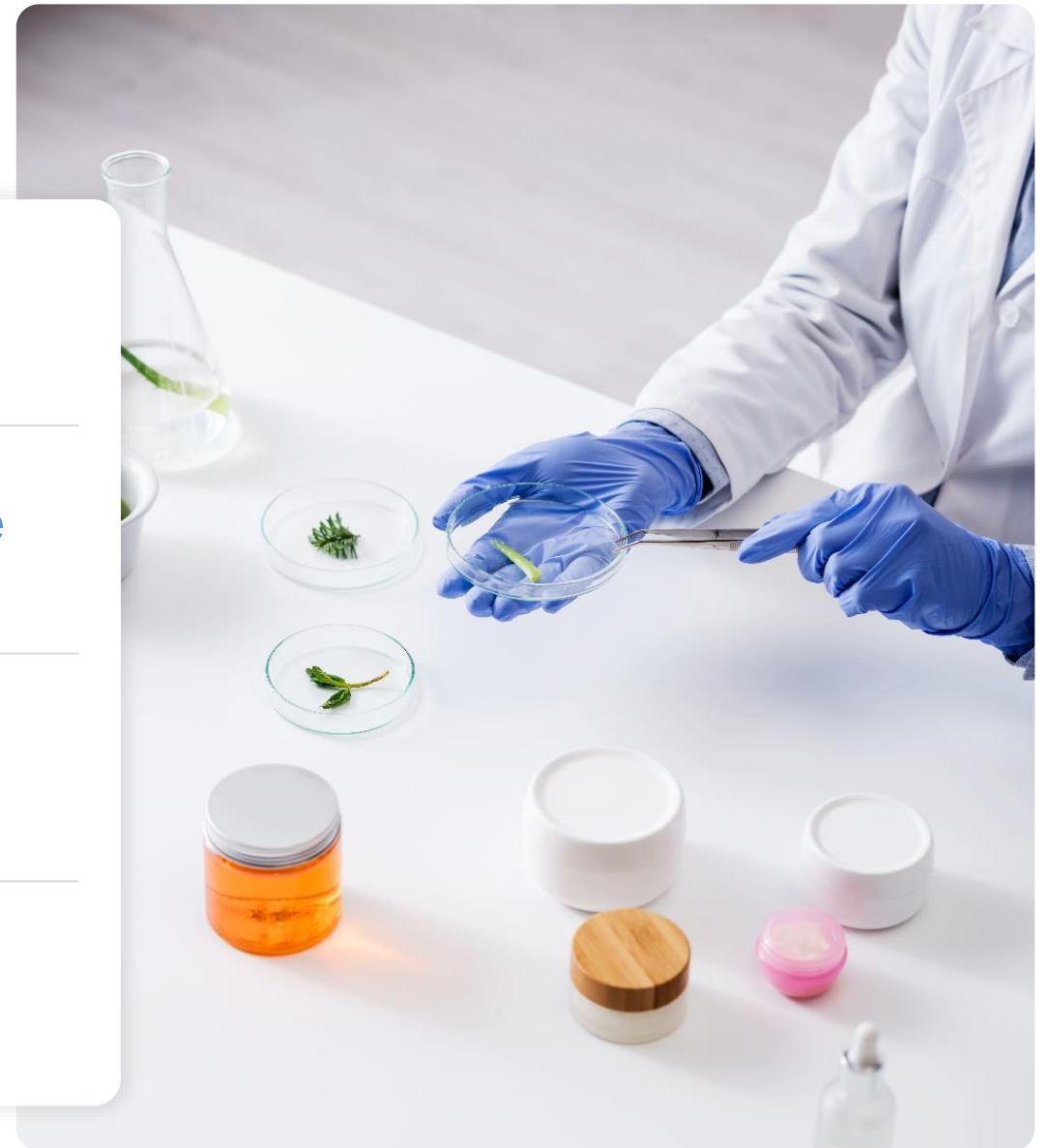
Elevate Elementis

Luc van Ravenstein

04

Q&A

Luc van Ravenstein and Ralph Hewins



New Elementis, positioned for growth

Strong H1
performance in soft
market conditions
On-track to deliver
FY expectations

Sale of Talc
successfully
completed

CMD targets for
2026 delivered

New Elevate
Elementis strategy
and medium-term
targets

Strong H1 performance

\$m (unless stated otherwise)	H1 24 (reported)	H1 24 (continuing)	H1 25 (continuing)	% change (continuing)
Revenue	383	314	308	(2%)
Adjusted operating profit	65	62	65	6%
Adjusted operating margin	17.0%	19.6%	21.2%	160 bps
Adjusted diluted EPS (cents)	6.1	5.7	6.8	19%
Net debt	196	196	125	(36%)
Net debt to EBITDA ¹	1.3x	1.6x	0.9x	(44%)
Interim dividend per share (cents)	1.1		1.3	18%

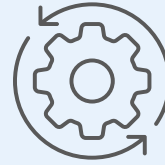
Note: Continuing operations basis. Net debt/EBITDA calculated on a 12-month basis, pre IFRS 16.

Disposal of Talc



Sale to IMI Fabi in
May 2025 for EV

\$121m¹



Clean break, simultaneous
signing and completion



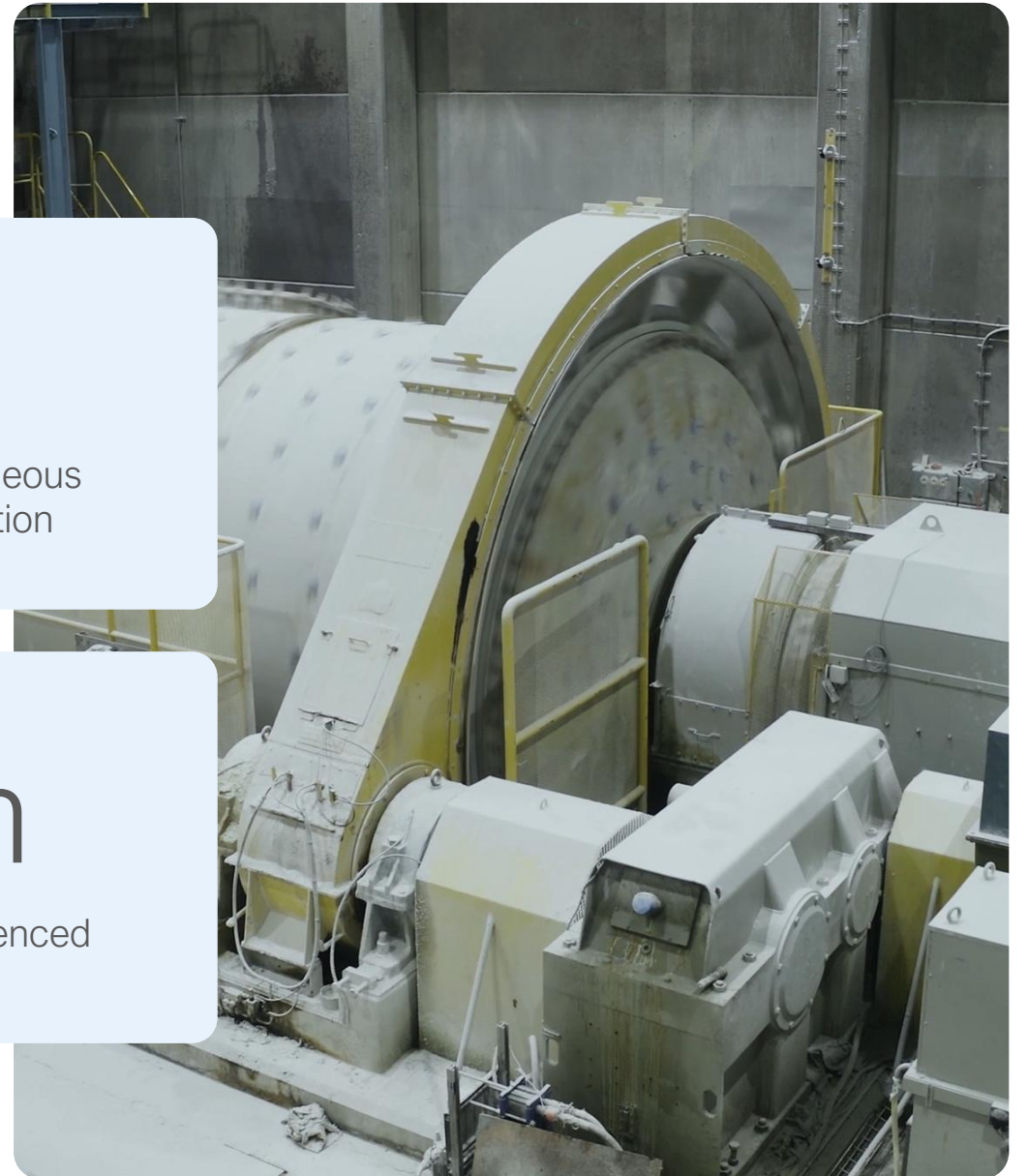
Net cash proceeds of

\$55m¹



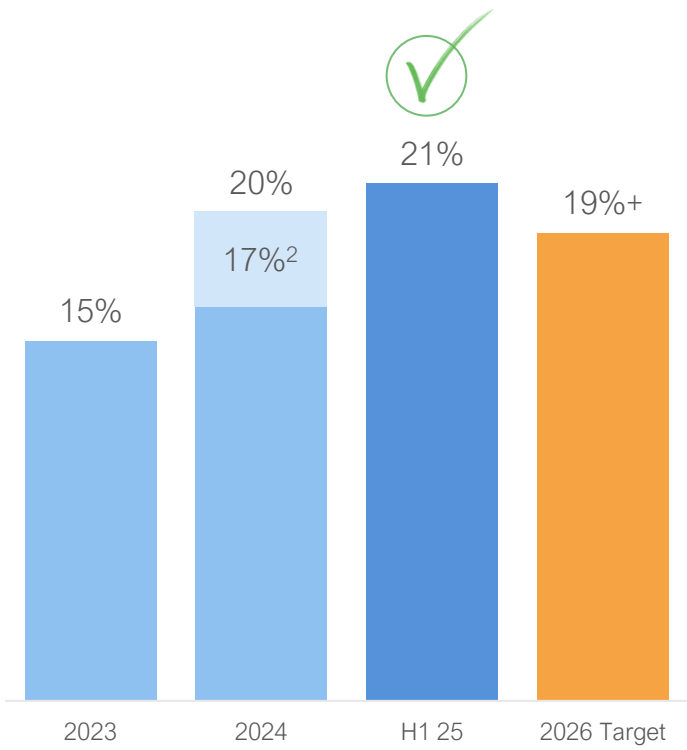
\$50m

share buyback commenced

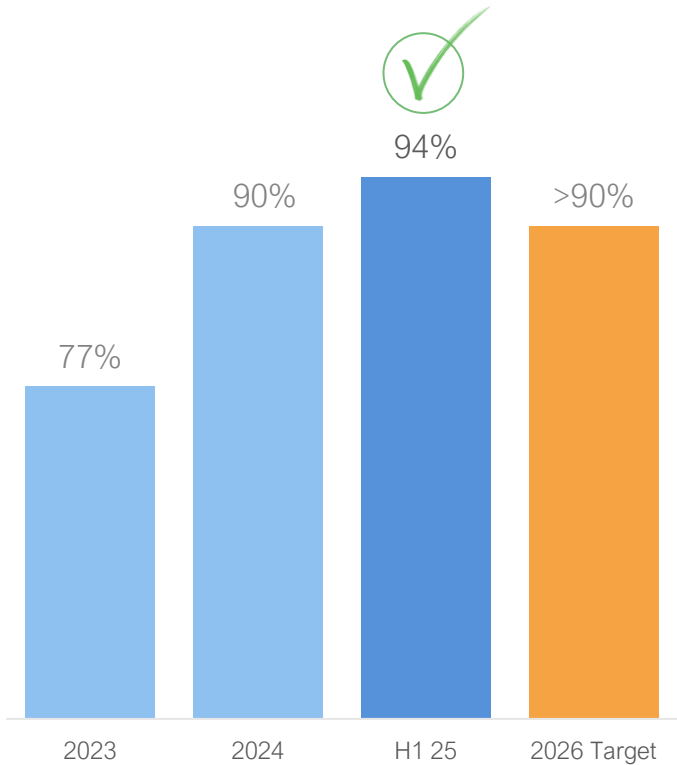


2026 financial targets achieved early

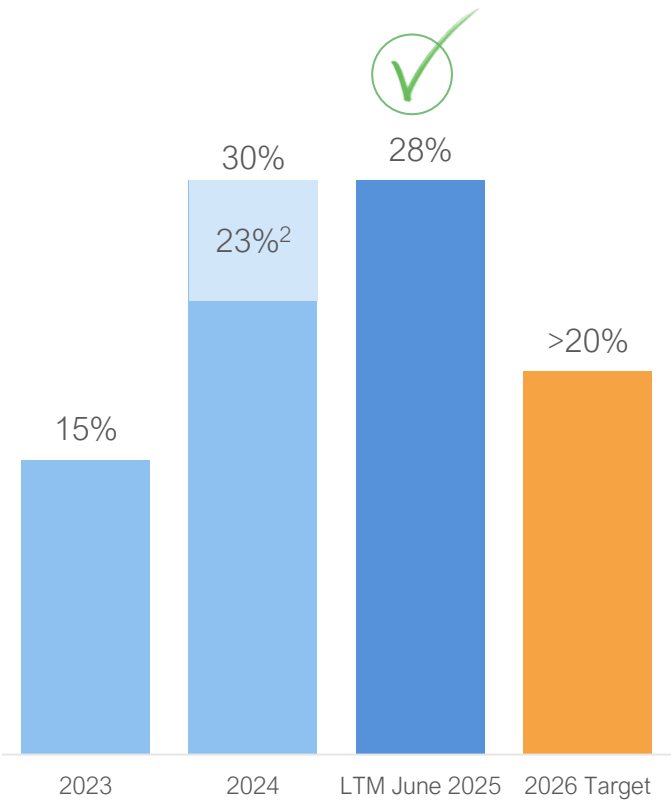
Adjusted operating margin¹



Operating cash conversion³



ROCE^{1,4}



Note: 1. Continuing operations basis. 2. Including Talc. 3. Operating cash conversion is calculated as a three-year average. 4. Excluding goodwill.

Group financials and segmental performance

Ralph Hewins, CFO

H1 25 sustainability highlights



Environment

- Carbon intensity reduction of 70%¹ post Chromium and Talc sale
- Science-based target (SBT) validated²
- First on-site solar generation
- Zero emission electricity purchases expanded

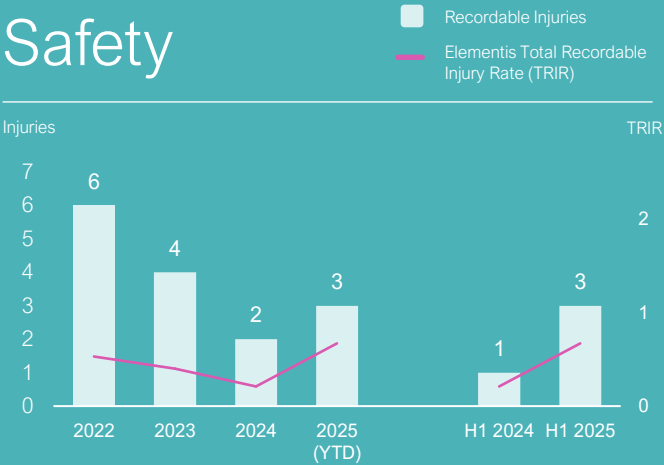


People

- Fit for the Future restructuring completed
- Employee engagement improved

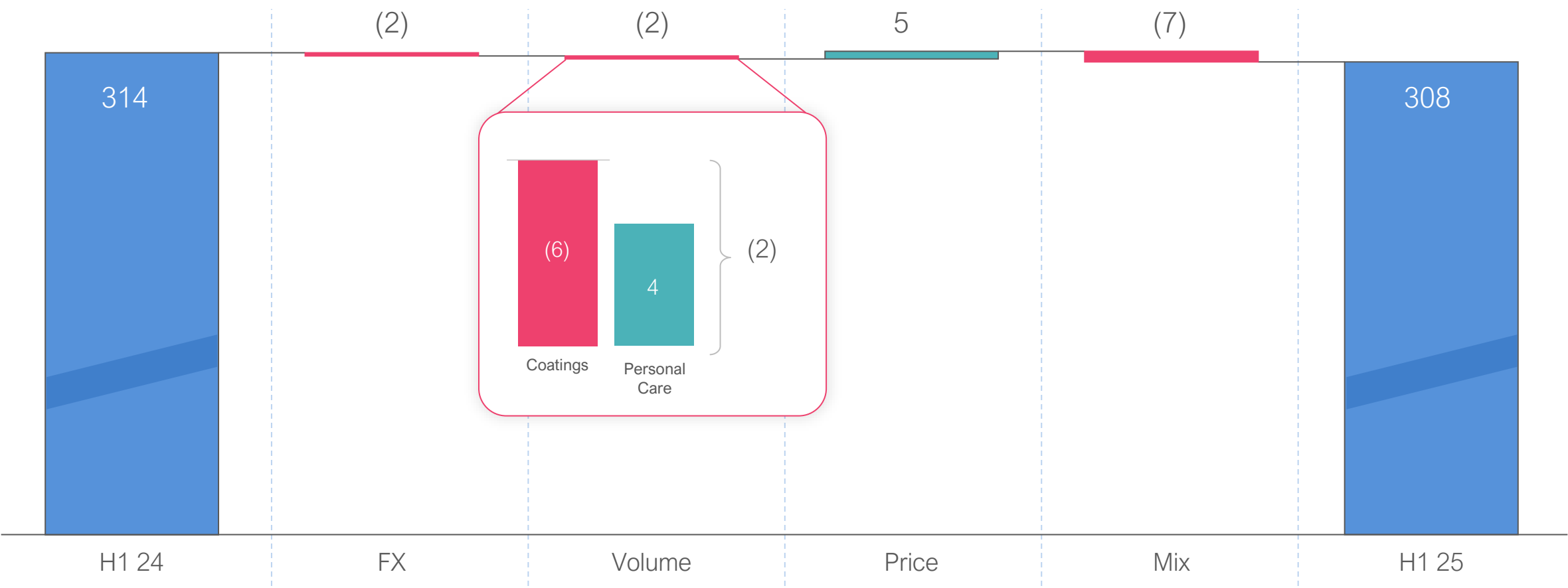


Safety



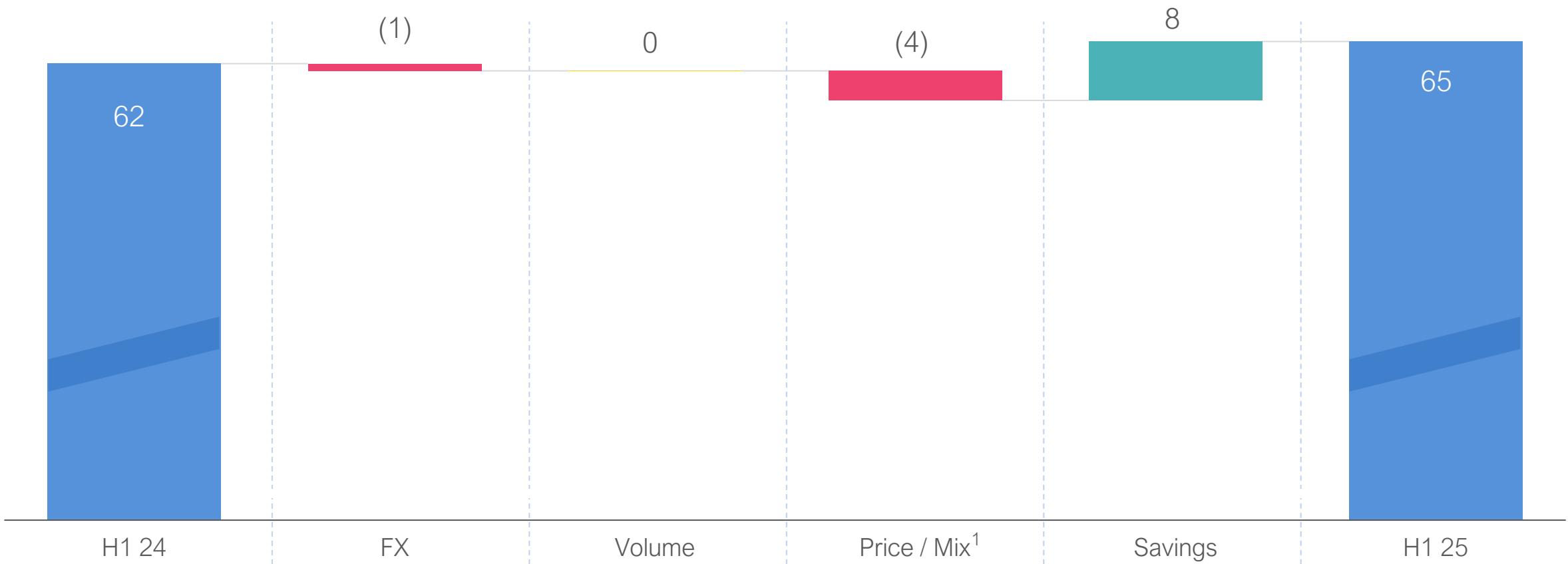
Notes:
 1. Scope 1 and Scope 2 (market-based) GHG emissions per \$m revenue (2019 – 2024).
 2. Committed to reducing absolute Scope 1 and 2 GHG emissions by 58.8% by 2034 from a 2024 base year. We have also committed to reducing absolute Scope 3 GHG emissions covering purchased goods and services, upstream transportation and distribution and garden waste generated in operations by 35% within the same timeframe.

Group revenue (\$m)



Group operating profit (\$m)

Growth supported by self-help actions



Note: 1. Price / Mix is shown net of inflation.



Personal Care performance

Record margin delivery

\$m	H1 25	H1 24	Change (constant currency)
Revenue	116	115	2%
Operating profit ¹	40	34	19%
Operating margin ¹	33.9%	29.3%	

Note: 1. After adjusting items.

- Revenue growth in both cosmetics and AP Actives
- Profit and margin improvement reflects improved volumes and price, alongside cost savings



Personal Care highlights



Colour cosmetics



- Launched two new hectorite products, part of the successful BENTONE® ULTIMATE series
- Soft demand in Asia in H1
- Growing demand for natural products and skinification

Skincare



- BENTONE HYDROCLAY™ rheology modifier range with hectorite driving sales, up 40%
- Film former launch planned for second half
- Natural solutions to replace synthetic

Antiperspirants



- Launched DEOLUXE™ SC, non-metal based, biodegradable sweat control anti-perspirant
- High efficacy AP actives up 13% and now represents 50% AP Actives sales
- Margin improvement following manufacturing consolidation (Middletown)



Coatings performance

Resilient margin performance



\$m	H1 25	H1 24	Change (constant currency)
Revenue	192	200	(4%)
Operating profit ¹	35	39	(8%)
Operating margin ¹	18.2%	19.3%	

Note: 1. After adjusting items.

- Revenue impacted by soft demand in all regions
- Improving capacity utilisation at key sites
- Resilient margin performance reflects self-help actions



Coatings highlights



Architectural Coatings



- Launched RHEOLATE® HX 6030 (ultra-low VOC coatings)
- Biobased and powdered NiSAT¹ gaining traction
- Planned H2 launch of additives to mitigate viscosity loss post tinting

Industrial Coatings



- Marine and protective demand strong, automotive demand remains challenging
- Launched THIXATROL® 5050W for waterborne automotive coatings
- Hectorite opportunity to replace PFAS-based materials in powder coatings

Adhesives, sealants & construction additives



- THIXATROL® product range continuing to deliver strong results
- Planned launch of new hectorite based CHARGUARD™ for PVC fire retardants
- Planned launch of multifunctional hectorite based tile adhesive additives

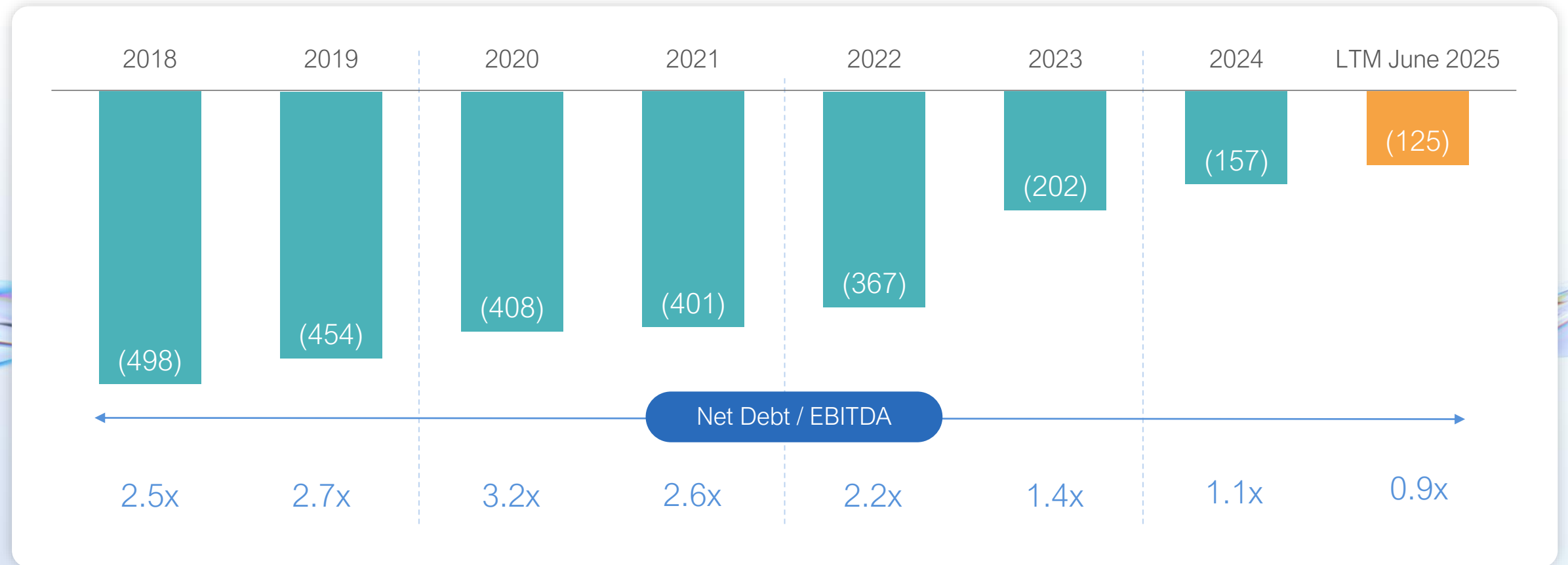
Positive cash flow momentum

\$m	H1 25	H1 24
EBITDA	77	74
Change in working capital	(30)	(20)
Capital expenditure	(5)	(7)
Operating Cash Flow	42	47
Pensions	(1)	1
Interest	(9)	(14)
Tax related payments	(6)	(8)
Adjusting items	(8)	(12)
Other ¹	(2)	4
Free Cash Flow	16	17
Acquisitions and disposals	53	-
Dividends	(18)	(12)
Share repurchases, net of shares issued	(8)	-
Currency fluctuations	(10)	3
Discontinued operations	(1)	(2)
Net Cash Flow	32	6
Net debt	(125)	(196)
Net debt/EBITDA	0.9	1.6

- Working capital outflow driven by normal seasonality and modest inventory build
- Capex on track for \$20m
- Talc disposal proceeds H1 - \$53m
- Net debt \$32m below end 2024

Strong balance sheet

Net debt to EBITDA evolution (\$m)¹



Note: 1. Excluding finance leases on a pre IFRS 16 basis.

\$30m aggregate cost savings on-track

	2024	2025
November 2023 CMD	\$12m	\$18m
Current	\$18m ✓	\$12m ✓



Capital allocation

Balanced approach that prioritises growth, with progressive dividend and scope for additional returns



Investing for growth

- Capex c.3-4% of sales—focus on growth and productivity
- Bolt-on acquisitions in service of growth



Progressive dividend

- Maintain policy at ~30% payout



Additional returns

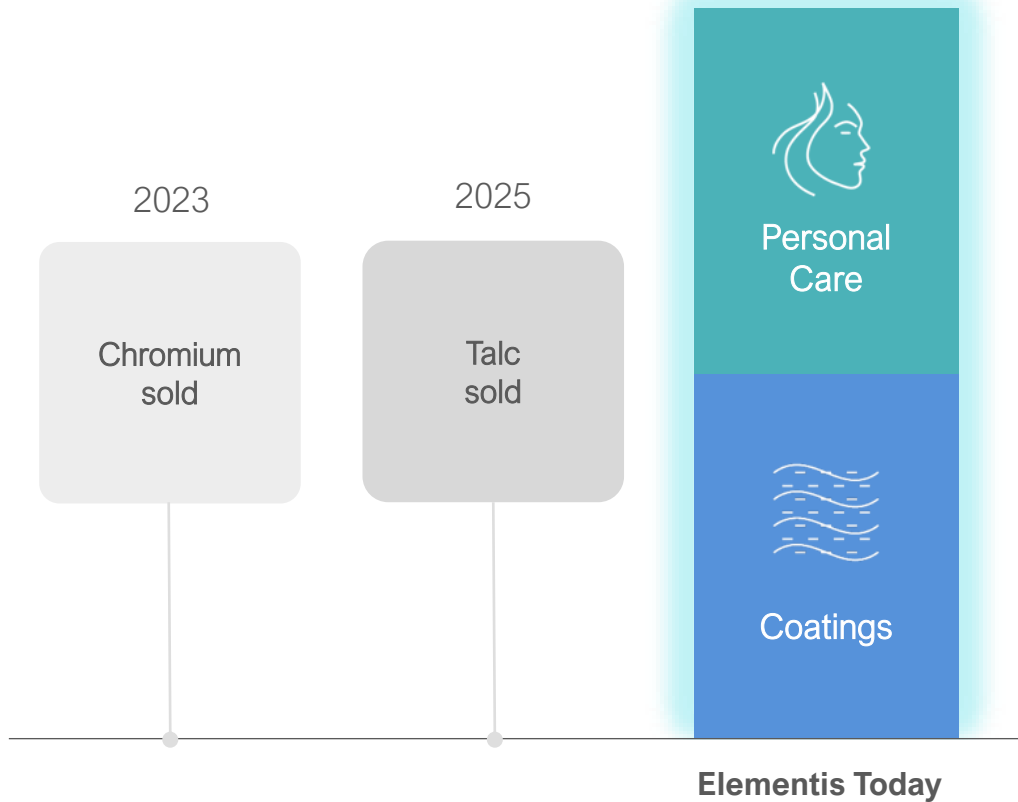
- Potential for further buybacks while maintaining balance sheet strength
- Look to maintain leverage over time at around 1x Net Debt: EBITDA

Elevate Elementis

Luc van Ravenstein,
CEO



The new Elementis – high-quality speciality additives business



Elementis strongly positioned:

- ✓ Serving large and growing markets for speciality additives
- ✓ Additives: small part of formulation, critical to performance
- ✓ Elementis' winning differentiators:
 - Unique Hectorite asset
 - Global Rheology leadership
 - Unrivalled expertise in Formulation Solutions

The new Elementis – ready for growth



Elevate Elementis

Three strategic priorities:

Accelerate sustainable growth



First choice for customers



Simpler, leaner Elementis



Significant value creation potential:

Revenue Growth¹

MSD²
through the cycle

Adjusted operation margin¹:

23%+

Cash conversion¹

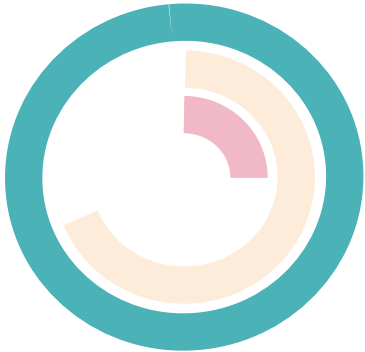
>90%

Return on capital employed^{1,3}

>30%



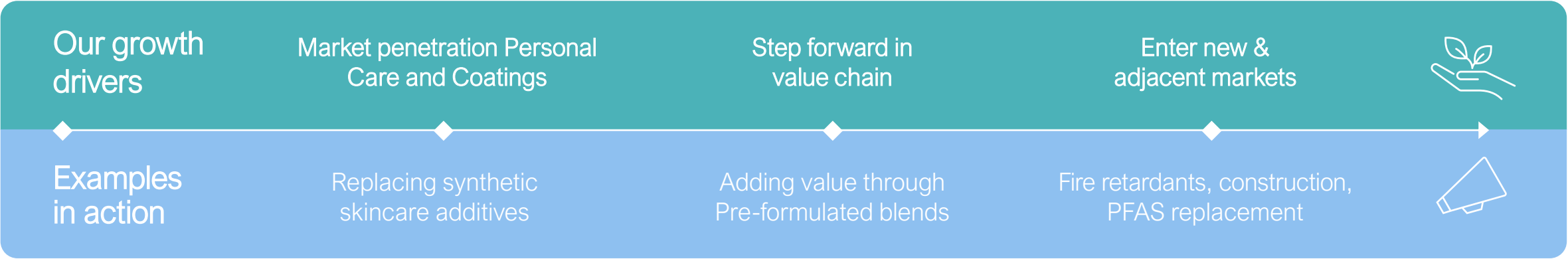
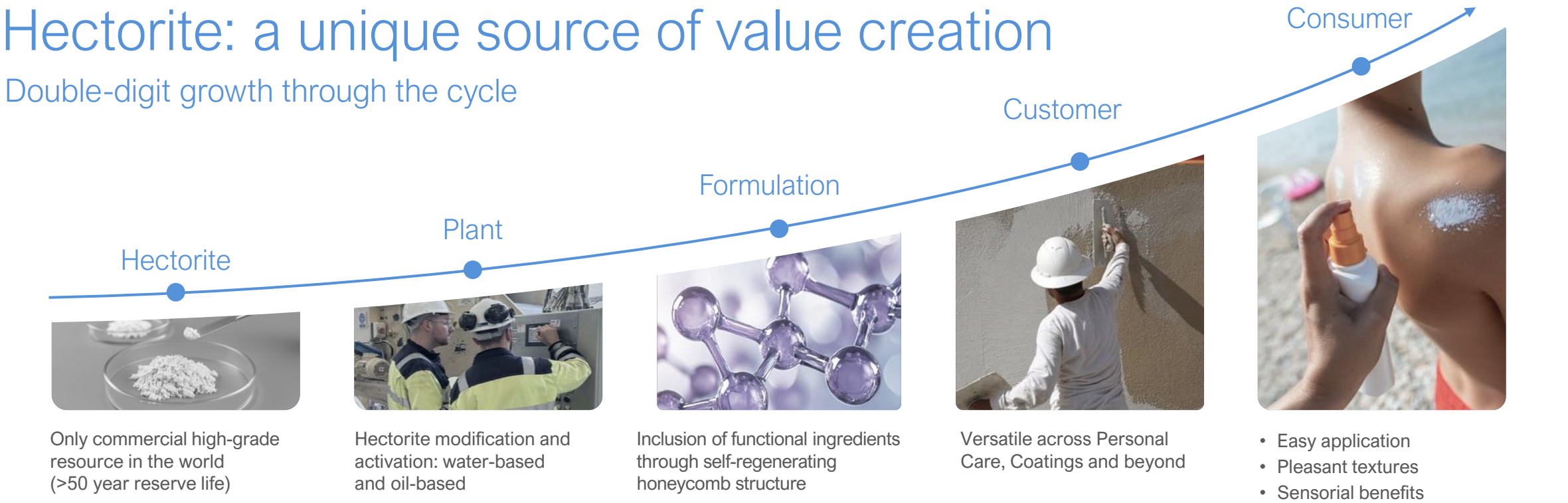
Leveraging our winning differentiators

Category			
What is it?	- Natural white clay - Unique to Elementis - Superior Rheology performance - Long-term reserves	- The science of flow—what makes ingredients work together - Critical in Personal Care and Coatings formulations	Our Expertise to optimise formulations for end product performance
Elementis composition	Hectorite 	Rheology 	Formulation Solutions 

Elementis medium-term target: MSD growth through the cycle

Hectorite: a unique source of value creation

Double-digit growth through the cycle



Leverage global rheology leadership

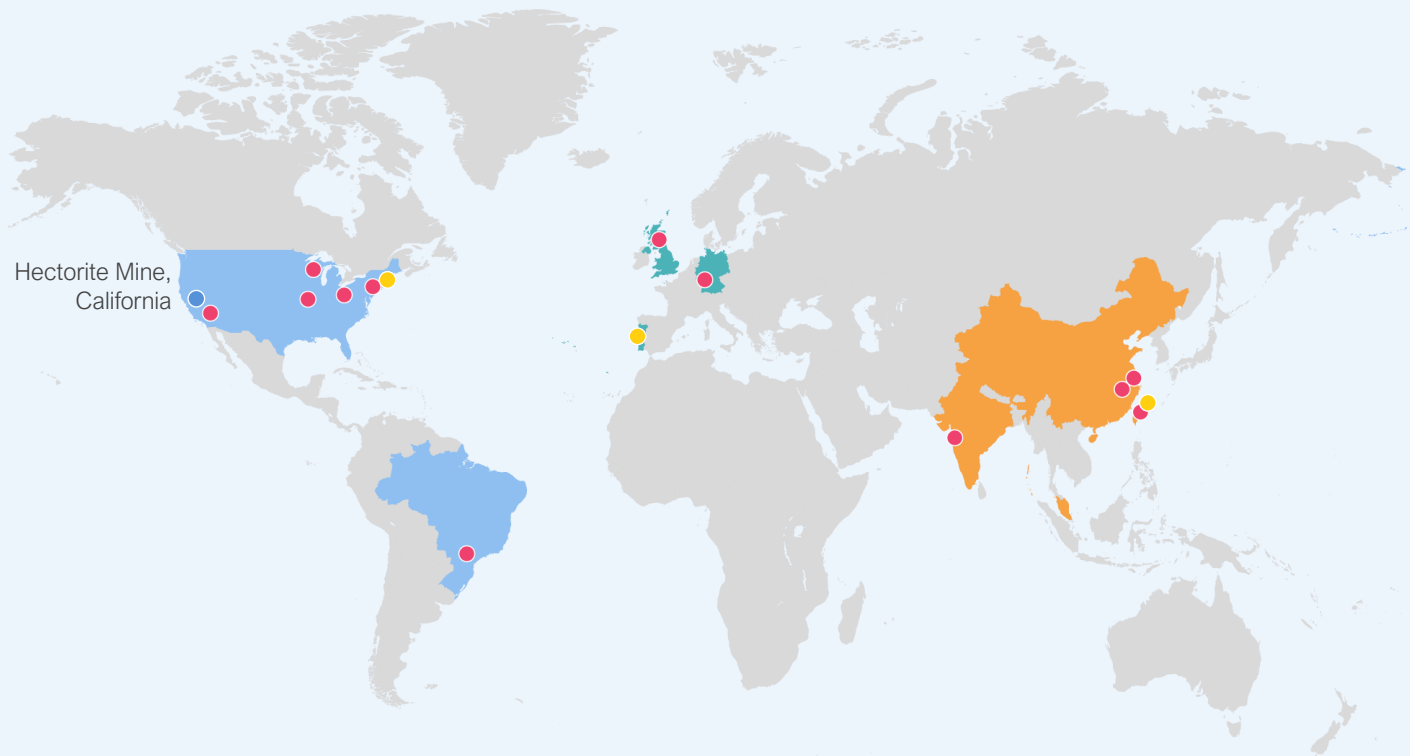
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Leverage global footprint

● Manufacturing

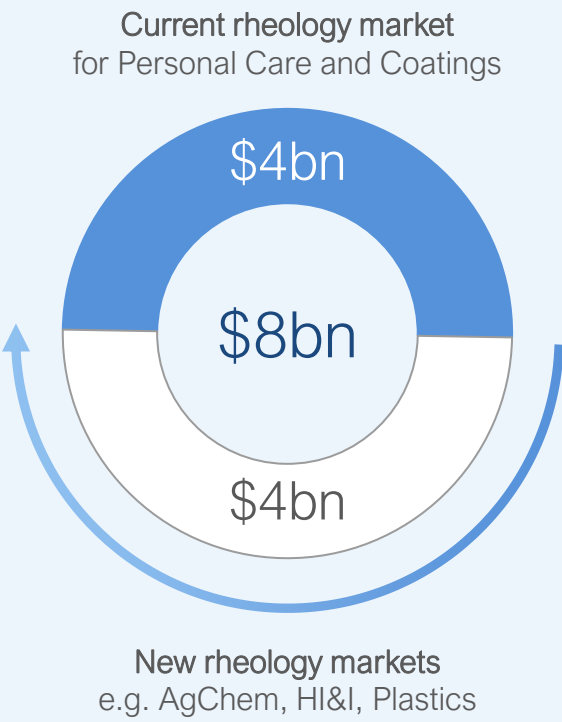
● Laboratory

● Hectorite Mine



02

Expand into adjacent markets



- R&D spend from ~2% to ~3% of sales
 - New customer application labs
 - Hectorite centre of excellence

A bar chart with two bars. The first bar is light blue and labeled '15%'. The second bar is yellow and labeled '20%'. A white curved arrow points from the top of the first bar to the top of the second bar, indicating an increase.

Category	Value
Initial	15%
Final	20%

- Complementary to core, e.g.:
 - Add-ons to Hectorite
 - Natural synthetic rheology



- Increase direct account coverage
- New warehouses and technical support labs SEA & India

- Replacing synthetic rheology
- Elementis Solution: superior sensory feel & natural
- Hectorite as key ingredient



Ingredients

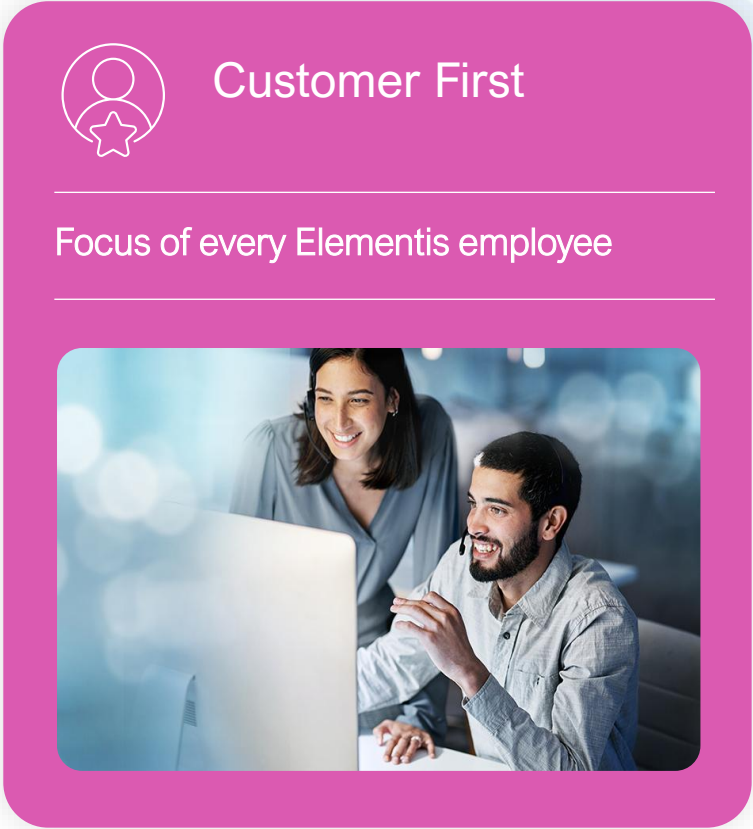
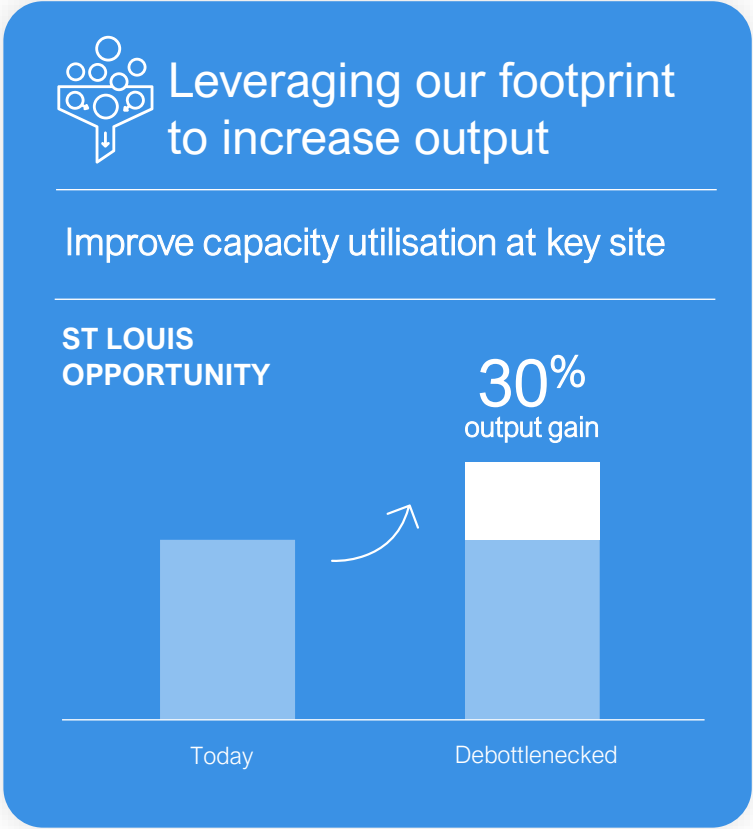
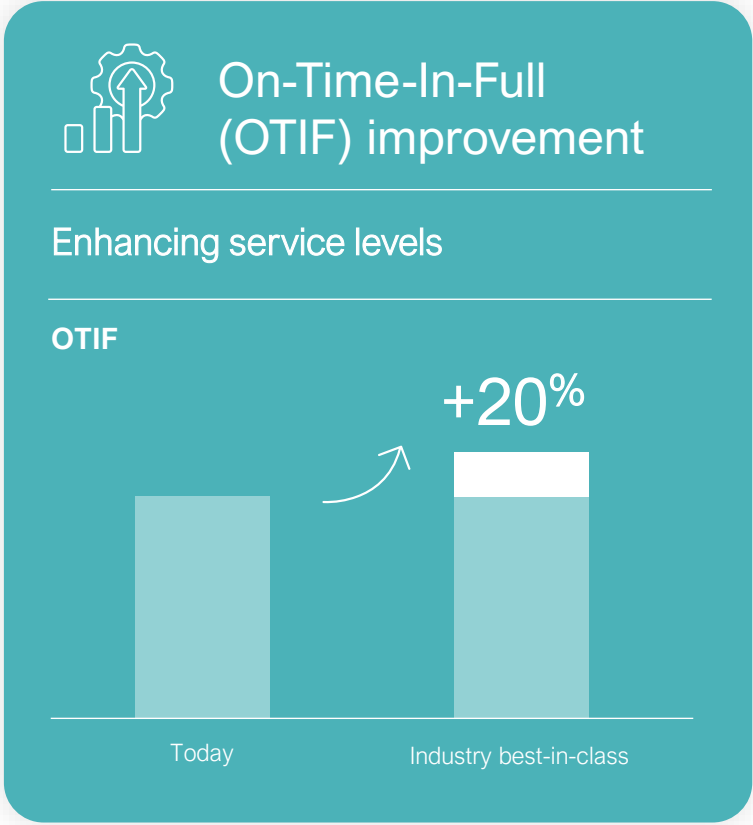


...nonyl Benzoate
...azone, Cetyl Alca
late, Hectorite, Phe
osphate, Tocopher
ethylglucose Dis
...28-38 A

Leading suncare brand

First choice for customers

Our path to become the industry’s most reliable partner



Simpler, leaner Elementis

\$10m

New additional savings

- 2025 & 2026 delivery, net of higher R&D spend
- Underpinning delivery in challenging demand environment



Overhead

- Simpler & more efficient structure
- Eliminate Talc stranded costs



Supply Chain & Procurement

- Support office consolidation / reduction
- Renegotiated tolling arrangements



Drive simplification and agility



Simplification & Agility

- Fewer internal meetings
- Delegate decisions to front line



New Elementis, positioned for growth

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On-track to deliver
FY expectations

Sale of Talc
successfully
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CMD targets for 2026
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New Elevate
Elementis strategy
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Q&A

Luc van Ravenstein, CEO
and Ralph Hewins, CFO

Appendix

Talc sale transaction details

A clean break, with concurrent signing and closing

	€m	\$m ¹
Enterprise Value	107	121
Rehabilitation and Closure Costs	(35)	(40)
Other debt and debt-like items	(15)	(17)
Transaction Costs	(8)	(9)
Net Cash Proceeds	48	55

Notes: 1. Converted at exchange rate of €1 = \$1.1379.

Talc sale transaction details

High-quality portfolio focused on high-value specialty additives in the Coatings and Personal Care markets

Pro-forma impact of Talc sale

Full Year 2024 \$m	Elementis 2024	Talc 2024	Elementis 2024 Pro-Forma ¹
Sales	738	135	604
Adj. Operating Profit	129	8	120 ²
Adj. Operating Margin (%)	17.4%	5.9%	19.8% ²
Return on Capital (%)	23% ^{3,4}	6%	30% ^{3,4}
Net debt (excl. IFRS 16)	157	(55)	102
Net Debt / EBITDA (excl. IFRS 16)	1.0x		0.8x

Notes:

1. Including the effects of Talc disposal. 2. Includes c.\$1m of stranded costs to be eliminated by 2026. 3. Excluding goodwill. 4. Including goodwill, ROCE 13% (2024) and 14% (2024 pro-forma basis).

Tax charge and 2025 technical guidance

\$m	H1 25	H1 24
Adjusted tax charge	14	14
Tax charge: adjusting items	2	1
Reported tax charge	12	12
Adjusted tax rate ¹	25.7%	28.5%

Note: 1. Impact on continuing operating profit.

P&L – 2025 guidance

- Depreciation reduced post Talc sale ~\$23m
- Amortisation of c.\$8m (of which majority is amortisation of acquired intangibles)
- Net finance costs of ~\$25m
- Adjusted effective tax rate of ~26%

Cash – 2025 guidance

- Interest of ~\$17m
- Capex of ~3% of sales

Adjusting items

\$m Expense/(Income)	H1 25	H1 24
Amortisation of intangibles arising on acquisition	4	4
Environmental provisions	-	(1)
Business transformation/other	4	4
Net P&L adjusting items ¹	8	7

Note: 1. Impact on continuing operating profit.

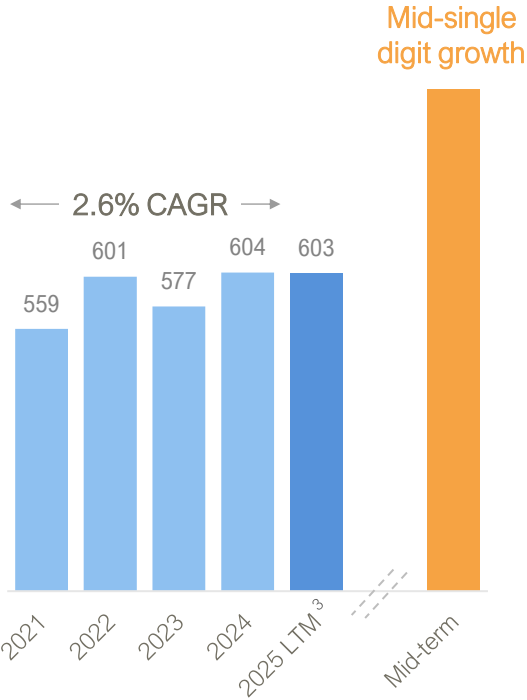
- H1 2025 cash component of adjusting items of c.\$8m (2024: \$12m)
- Environmental provisions increase due to change in discount rates

Net debt IFRS 16 reconciliation

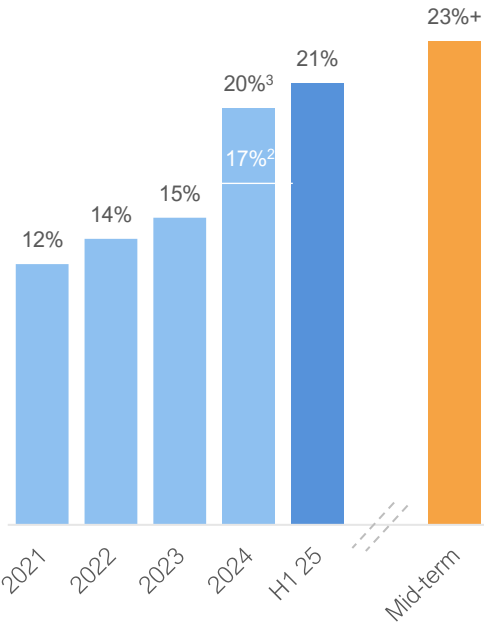
LTM H1 25	Pre-IFRS 16 Basis	Post-IFRS 16 Basis
Bank loans and overdraft	(187)	(187)
Lease liabilities	-	(22)
Cash and cash equivalents	62	62
Net Debt	125	147
Adjusted operating profit	123	123
Add: Depreciation and amortisation	30	30
Less: Amortisation in adjusting items	(8)	(8)
Less: Lease payments	(5)	-
Adjusted EBITDA	140	145
Net Debt/EBITDA ratio	0.9x	1.0x

Ambition to improve growth and returns

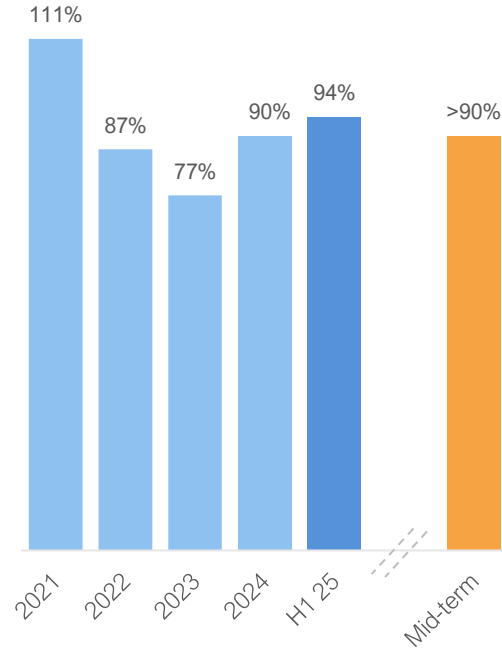
Revenue Growth MSD



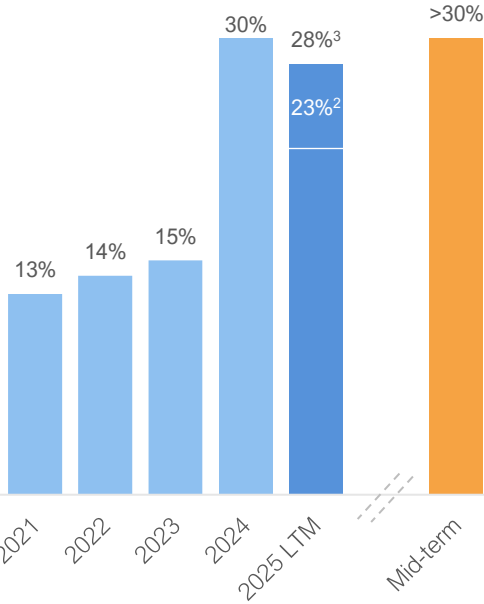
Operating Margin 23%+



Operating Cash Conversion⁴ >90%



Return on Capital Employed⁵ >30%



Notes: 1. 2021-2023 operating margin presented on continuing basis, excluding Chromium business and associated stranded costs.
2. 2024 reported, including Talc.

3. Pro-forma excluding Talc. Last 12 months June 2025.
4. Three-year average, calculated as (adjusted EBITDA – capex – working capital change) / adjusted operating profit.
5. ROCE excluding goodwill. 2024 proforma excluding Talc – 30%. 2024 proforma including goodwill – 14%.

Unique chemistry, sustainable solutions

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