

Media release

DKSH exclusively partners with Elementis in Australia and New Zealand

DKSH has entered an exclusive distribution agreement with Elementis for Australia and New Zealand

Melbourne, November 2, 2020, – DKSH's Business Unit Performance Materials and Elementis have entered into an exclusive distribution agreement for DKSH to provide sales and marketing, distribution, logistics and key customer management to Elementis for its coating additives, resins and talc fillers in Australia and New Zealand.

Elementis is a leading producer of specialty additives for industrial and personal care applications. Its additives, resins and talc fillers are used for coatings, inks, leather coatings, construction, adhesives and sealants applications.

DKSH's long term partnership with Elementis, covering several markets around the world, began over 40 years ago. DKSH was once again entrusted to grow Elementis' business thanks to DKSH's extensive distribution network, strong capabilities in sales, marketing and logistics, its large customer base of coatings, inks, adhesives and sealants manufacturers in Australia and New Zealand and its proven track record as a strategic partner in many key Asian and European markets.

"Elementis is proud to extend its successful relationship with DKSH to Australia and New Zealand. Our priority is to improve our customers' experience as we enhance the performance of their products through our technologies. We believe that the DKSH team will bring that value to our customers through great service and access to our broad range of coatings additives and technologies," said Huibin Zhao, Elementis VP Coatings Asia and Country President, China.

Ben Hopkins, Senior Director, Performance Materials, Australia & New Zealand, DKSH added: "We are thrilled to further expand Elementis to Australia and New Zealand. Our large customer base across the two countries will greatly benefit from gaining access to Elementis' broad range of coatings additives and technologies."

About Elementis

Elementis is a global specialty chemicals company listed on the London Stock Exchange and in 2019 had sales revenue of \$874 million. The company is known for its expertise in rheology and natural bio-functional ingredients and owns the world's largest source of high-quality hectorite natural clay. Elementis focuses on scientific innovation and development of products that enhance the performance and value of customers' products in the personal care, coatings and energy markets. In 2018, Elementis acquired Mondo Minerals, a leading high-performance, high-quality talc supplier. Visit www.elementis.com for more information.

About DKSH

DKSH is the leading Market Expansion Services provider with a focus on Asia. The Group helps companies to grow across the Business Units Healthcare, Consumer Goods, Performance Materials and Technology. The service portfolio covers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Publicly listed on the SIX Swiss Exchange, the Group operates in 36 markets with 33,350 specialists, generating net sales of CHF 11.6 billion in 2019. With its Swiss heritage, DKSH has been deeply rooted in Asia Pacific since 1865. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care and various industrial applications. With 46 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,100 specialists, the Business Unit generated net sales of CHF 1.0 billion in 2019.

Delivering growth – in Asia and beyond.

For further information, please contact:

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Elementis

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