

Media release

## **DKSH Partners With Elementis to Provide Cosmetic Specialty Ingredients in Belgium**

**DKSH has entered an exclusive distribution agreement with Elementis, a leading producer of specialty additives for personal care applications, for the personal care and cosmetics industry in Belgium.**

Roermond, December 7, 2021 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, and Elementis have extended their partnership to Belgium through a new distribution agreement. Under the agreement, DKSH will provide marketing and sales, distribution, logistics, and customer management for Elementis' entire range of specialty ingredients for personal care products, including antiperspirant actives, in Belgium.

As a recognized expert in rheology and global leader in antiperspirant actives, Elementis offers a broad portfolio of green products, including natural clay rheology modifiers and bio-functional active ingredients.

After a long-standing 40-year relationship with DKSH, and following an expansion into the French market in 2020, Elementis has once again entrusted DKSH to grow its personal care business in another key market. This is thanks to DKSH's extensive distribution network, strong capabilities in marketing and sales, logistics as well as its large customer base of personal care and cosmetics manufacturers in Belgium and proven track record as a strategic partner in many key Asian and European markets.

Giovanni Doran, General Manager Performance Materials, DKSH Benelux, commented: "We are delighted to offer Elementis' portfolio of innovative technical products to our large customer base in Belgium. Our business partners will greatly benefit from Elementis' high-performance specialty ingredients as well as the shared technical expertise and support from our sales teams and innovation center specialists."

### **About Elementis**

Elementis is a global specialty chemicals company listed on the London Stock Exchange and in 2020 had sales revenue of USD \$751 million. The company is known for its expertise in rheology and natural bio-functional ingredients and owns the world's largest source of high-quality hectorite natural clay. Elementis focuses on scientific innovation and development of products that enhance the performance and value of customers' products in the personal care, coatings and energy markets. Visit [www.elementis.com](http://www.elementis.com) for more information.

### **About DKSH**

DKSH's purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 32,450 specialists, generating net sales of CHF 10.7 billion in 2020. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care and various industrial applications. With 48 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,260 specialists, the Business Unit generated net sales of CHF 1.1 billion in 2020. [www.dksh.com/pm](http://www.dksh.com/pm)

**For further information, please contact:**

**DKSH Performance Materials**

Daniel Hollister  
Senior Manager, Group Marketing  
Phone +44 20 8879 5500  
[daniel.hollister@dksh.com](mailto:daniel.hollister@dksh.com)

**Elementis**

Jennifer Albert  
Director, Communications  
Phone +1 609 443 2561  
[jennifer.albert@elementis.com](mailto:jennifer.albert@elementis.com)