

Media release

DKSH and Elementis Extend Partnership for Personal Care in the Netherlands and Luxembourg

DKSH has expanded its distribution agreement with Elementis, a leading producer of specialty additives for personal care applications in the Netherlands.

Zurich, Switzerland, May 4, 2023 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, will provide business development, marketing, sales, logistics, and distribution services for Elementis' entire range of specialty ingredients for personal care products, including antiperspirant actives, in the Netherlands and Luxembourg.

Elementis is recognized as an expert in rheology and a global leader in antiperspirant actives. The company offers a broad portfolio of green products, including natural clay rheology modifiers and bio-functional active ingredients.

Following a successful expansion to France and Belgium, Elementis has once again entrusted DKSH to grow its personal care business in the Netherlands and Luxembourg. This is thanks to DKSH's extensive distribution network, strong capabilities in marketing and sales, and logistics.

Mihaja Randriamahazomanana, Personal Care Sales Director EMEA, Elementis, commented: "We are excited to expand our business with DKSH in the Netherlands and Luxembourg. Our priority is to improve customers' experience through our technologies, and we are confident that DKSH will provide excellent service and value to our customers."

John Roemling, Vice President, Performance Materials, Europe, DKSH, added: "We are delighted to expand our partnership with Elementis and offer their portfolio of innovative technical products to our large customer base in the Netherlands and Luxembourg. Our strong local presence and value-added services in the region will enable us to increase growth and market penetration to bring Elementis' high-performance specialty ingredients to a wider customer base."

About Elementis

Elementis is a global specialty chemical company, with 1,300 employees operating 17 manufacturing sites across the globe. Elementis brings a distinctive combination of expertise, innovation, and teamwork to every formulation challenge and creates high-value specialty additives that enhance the performance of customers' products and make a positive change in the world.

Combining leading positions in the science of materials flow, surface modification, and formulation with access to unique natural materials, Elementis delivers unique chemistry, sustainable solutions to customers in a wide range of markets, including cosmetics, anti-perspirants, decorative and industrial coatings, automotive and ceramics. www.elementis.com

About DKSH

DKSH's purpose is to enrich people's lives. For more than 150 years, we have been delivering growth for companies in Asia and beyond across our Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, we offer sourcing, market insights, marketing and sales, eCommerce, distribution, and logistics as well as after-sales services. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 37 markets with 32,600 specialists, generating net sales of CHF 11.3 billion in 2022. The DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 53 innovation centers and regulatory support worldwide, we create cutting-edge formulations that comply with local regulations. With around 1,650 specialists, the Business Unit generated net sales of CHF 1.5 billion in 2022. www.dksh.com/pm

Delivering Growth – in Asia and Beyond.

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